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Earnin get paid today

Ram PalaniappanCourtesy EarninEarnin, who was recently endorsed by renowned pastor TD Jakes and invested in by rapper Nas, has made great appeals to avoid being seen as a traditional lender. Start-up internally calls money transfers activations instead of loans and hits its business as a way to level the financial playing field for those without easy access to credit. But critics say the company actually acts as a payday lender - providing small short-term loans at the equivalent of a high interest rate - while avoiding conventional lending rules designed to protect consumers from getting in over their heads. Earnin argues that it is not a lender at all because the company relies on tips rather than necessary fees and does not send debt collection companies for customers who fail to repay the money. Earnin says it is exempt from a 2017 federal rule on payday lending that requires lenders to ensure that customers have the ability to repay the money they borrow, and from the Truth in Lending Act of 1968, which requires lenders to disclose their annual interest rate. This is definitely a new and different way to skirt the laws around payday lending, said Jill Schupp, a Democratic state senator from Missouri who represents the St. Louis suburbs and plans to revise her pending payday-lending regulation bill to include Earnin. To use the word 'tip' instead of a usury charge, an interest rate or a fee, it's just semantics, Schupp said. It's the same at the end of the day. Payday lenders flourished in the 1990s and 2000s, but have declined in recent years due to pressure from consumer advocates and regulation. And while the U.S. economy has improved, workers' wages have shown little growth, leaving continued demand for short-term loans. Earnin's rapid growth - it is the largest of a handful of companies that provide this type of service and raised \$125 million in investments last December - has recently drawn scrutiny from state regulators and regulators, including Schupp. Payday lending is illegal in 15 states and Washington, D.C., but Earnin operates nationwide. In New York, the Department of Financial Services is investigating whether the company has been running on edge with a law that prohibits payday lending, Earnin confirmed. In Alaska, the banking department at the Department of recently reopened a similar investigation, the head of enforcement told NBC News. New New Financial Institutions Division plans to send a letter to Earnin to ensure the company complies with the state's new ban on payday lending, the office's director said. And in California, which provides payday lending, a bill that passed the state Senate seeks to impose fee and tip caps on companies operating like Earnin and its competitors. A former Earnin user, Nisha Breale, 21, who lives in Statesboro, Georgia - another state where payday lending is illegal - said she hadn't fully realized that when converted at an annual percentage rate, what seemed like a small \$5 tip on a \$100 advance (repaid 14 days later) was actually the equivalent of a 130 percent APR. I certainly didn't think about payback and interest, Breale, a student at Georgia Southern University, said. They just portray it as being so simple and so easy. In response to questions from NBC News, Kayla Wood, a company spokeswoman, wrote in an email statement that because Earnin is the first financial company to be built on the belief that people should be able to choose what to pay for the financial services they need, we expect and welcome conversations with regulators about our business , and how society works. Wood suggested the names of three bank law professors for NBC News for interviews to better understand Earnin's business model and how it fits into lending rules. One of the professors, Todd Zywicki, a law professor at George Mason University, said that Earnin's legal explanation made sense to him. This doesn't look like anything I would consider to be a loan, he said. Unless they are actually somehow forcing or tricking people into tipping, I just don't see that there is any problem with it. But the other two professors questioned Earnin's defense of its business model. In particular, they disagreed with Earnin's claim that it offers a nonrecourse liquidity product, not a loan, because the company has undertaken not to legally pursue customers who fail to repay the money. It's a mouthful to say: We're a loan, but we don't want to be regulated as a loan, said Adam Levitin, a banking law professor at Georgetown University.At his former company, RushCard, which featured a prepaid debit card; Palaniappan said that employees sometimes asked him for an advance on their paycheck. Eventually, he opened this practice to others outside the company. By 2012, this had turned into a startup called Activehours, which later rebranded in 2017 as Earnin. When I did that, Palaniappan said about promoting workers their paychecks, I realized that their lives were so much simpler. They paid their bills on time, there were no more overdraft fees and no more payday loans. And that's how it started. Since 2015, analytics firm Apptopia estimates that Palaniappan's app has been downloaded more than 12 million times. More than half of these downloads within the last year. Earnin users confirm their employment by sharing parts gps location and gives the app access to their bank account to show that they work regularly and that payslips come in. If the income is irregular, users may be asked for pay. Earnin users can receive \$50 to \$1,000 per pay period. EarninOnce they are approved, customers can start receiving money - from \$50 to \$1,000 per pay period, with a limit of \$100 per day. Before the money is paid directly to their bank account, users are asked to add an optional tip, which by default equates to about 10 percent of the borrowed amount, but can be dialed down to zero. So, when the user gets paid - typically in a matter of days - Earnin automatically deducts the amount the user took out, plus the tip. If there isn't enough money in the account, users told NBC News that Earnin is trying to withdraw it again, which can result in customers being charged bank overdraft fees. Earnin says it will refund customers for overdraft fees. And Earnin says customers are not required to repay the money, but those who aren't barred from continuing to use the app. Earnin doesn't disclose how much money it processes, but screenshots of an internal analytics website shared with NBC News by a current employee earlier this month show that the company moves an average of over \$212 million a month. Additional screenshots from the website show that about 80 percent of users tip, totaling about \$8 million in monthly revenue for Earnin.Earnin declined to confirm these figures, saying only, We do not disclose our finances as a private company. While customers don't have to tip, choosing not to do so can lower the amount they are allowed to borrow, according to Earnin's website. NBC News spoke with 12 Earnin users who had a number of experiences with the app. Some appreciated that it gave them access to cash when they needed it, quickly. Others were wary of getting hooked on a cycle of loans and repayments, and some stopped using the app after it caused their bank accounts to overdraft. No one had considered when they started using Earnin that what appeared to be a small tip would be the equivalent of a high APR. Kara Eddings, 32, of Big Bear, California, said she has been using Earnin for about 18 months. Eddings, a mother of two children ages 5 and 6, works full-time as a clerk at a hospital and is also an Instacart shopper to supplement her income. She started using Earnin because she said she had bad credit and couldn't get a loan anywhere else. It's definitely a vicious circle. Last year, Eddings got into a tough spot when she borrowed \$500 through Earnin while she was on sick leave from work. While she waited for the state's disability payments to kick in, Earnin automatically took out her withdrawal of the borrowed money from her account. Unlike more traditional lenders, which allow loan extensions in exchange for fees, always takes the money back on a short timeline. After Earnin had taken all their money out, and then after a few bills, I had money, she said. Luckily at the time I didn't have to go anywhere. The kids - I found a way to get some gas money to get them to school, I borrowed from my grandmother, but it leaves you with no options, really. It's definitely a vicious circle. Another Earnin user, Brian Walker, 38, said he used the app three times before souring on it. Walker, an engineer, previously declared bankruptcy and does not use credit cards. He lives in Sioux Falls, South Dakota, where short-term lending is capped by law at 36 percent APR. The first time he used the app to take \$100 off four days before he was paid, he tipped \$5. After Earnin pulled his money out of his paycheck, he said he thought to himself: I'm down \$105, and I'm like, damn, I need that \$100 again. At that point he began to look into how the app works, and realized that borrowing \$100 and paying \$5 for it, repaid in four days, was actually a 456 percent APR. When he used the app most recently, in July, he says Earnin withdrew his \$105 two days before he expected, causing his bank account to overdraft. He complained to Earnin, and the company agreed to cover the overdraft fee, according to an email he shared with NBC News.Still, he decided not to use Earnin anymore. I do not want this instant gratification, he said. Advocacy groups led by the Center for Responsible Lending, a nonprofit that advocates for predatory lending, have called on the Consumer Financial Protection Bureau to regulate tip-based companies like Earnin as lenders. That's part of the problem with payday loans: \$15 per \$100 doesn't sound like much, but it's for a short-term loan, and it adds up with rollovers, proponents wrote in a 2016 filing with the CFPB. Even if users are 'depositing' \$3 per \$100, it's expensive for a short loan. The consumer can enter the same cycle of reborrowing as with a traditional payday loan; there is no guarantee of the ability to repay; and the same problems with failed payments may occur. Earnin disagrees with that assessment, and said it made its own application to the CFPB in 2016, as the agency considered new rules to limit payday lending. Palaniappan wrote that his company does not offer loans, comparing the business model to an ATM for pay. He argued that the start-up should not be bound by the new payday lending rules. The CFPB eventually agreed, carving out an exception in its final 2017 payday lending rule for companies like Earnin, which uses a tip model instead of charging interest. The agency said these types of wage advances are likely to benefit consumers and are unlikely to lead to consumer harm. This decision legitimized Earnin's business model: It doesn't have to disclose an interest rate, and it doesn't need to ensure that customers are able to repay. But now state-level actions can limit Earnin's activities. Earlier this month, two California Assembly approved a bill that would cap tips and fees like Earnin can charge for their services to \$15 per month and would limit the amount customers can take out for a month to half of their earned-but-as-yet-unpaid income. The bill has already unanimously passed the state Senate.Earnin has urged supporters to tweet against the bill. The legislation has also met resistance from the National Consumer Law Center, a Boston-based nonprofit that advocates on behalf of low-income consumers and says the bill doesn't go far enough in regulating companies like Earnin.But State Sen. Anna Caballero, a Democrat from Salinas, sees the bill as a good first step toward protecting consumers. If someone is accessing their income and someone is paying a \$20 tip, that's too much, she said. Of Earnin, she added, that's what gives them heartburn. Heartburn. Heartburn.

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